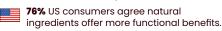
# **IATS** The natural ingredient supporting consumers food and beverage needs.





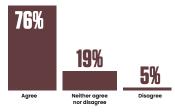
### Consumers see benefits in natural ingredients.

55% French consumers claim food and drinks with natural ingredients provides value for the money.



61% US consumers say brands should offer more natural choices.

## US consumers believe natural ingredients offer more functional



**US consumers believe brands** should offer more natural/ organic choices



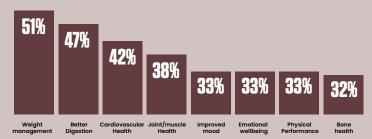
#### Consumers look for products that can actively benefit their long term health.

47% of India consumers find heart health an appealing benefit when choosing products.

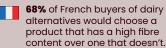
In the US, 42% of consumers seek food and beverages with cardiovascular claims and 51% seek weight management claims.

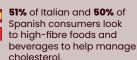


#### Benefits US consumers would like to see in food and beverages



### Consumers understand that a high fibre diet supports digestive health





80% Spanish consumers, 79% of Italian and Polish consumers and 74% of French consumers agree fibre supports digestive health.

## Consumers believe that a good digestive health will support their overall health

63% of Polish millennials agree that high fibre foods help with weight management by feeling fuller for longer.

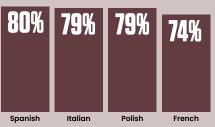
62% of Chinese consumers believe a healthy gut helps manage weight.

71% of Chinese consumers feel they need to increase their fibre intake.

56% of US consumers try to eat foods that promote a healthy gut.



#### European consumers agree that fibre supports digestive health





US consumers try to eat foods that encourage healthy gut/microbiome



30%



Neither agree

## The Opportunity

- · Oats naturally offer health benefits that add value to both plant based and hybrid food and beverage products.
- Oats are an ideal ingredient solution to manage heart health, blood-glucose levels, cholesterol, and weight.
- The high fibre content contained in oats meets widespread consumer interest in supporting digestive and gut health.
- Brands can link oats with natural, long-term health benefits to drive success.
- Consumers understand that oats are a naturally healthy ingredient, presenting an opportunity for oats to take centre stage in product launches.



#### **Get in Touch**

To find out more about how Tirlán can support you in developing your solutions, please contact us directly.



Learn more about our grains: https://www.tirlaningredients.com/ingredients/grains-plant-based